INFICORE. TECH

SELECTED WORK · 2026

CASE STUDIES.

Operations systems we have designed and built for engineering, EPC and healthcare businesses. Clients are anonymised.

INSIDE

01 EPC firm: centralised project management

02 Road & highway consultancy: project control

03 EPC engineering firm: lead intelligence

04 Wellness clinics: practitioner & lab-report platform

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01

EPC PROJECT MANAGEMENT

Centralised Project Management System for an EPC Firm

Client: Leading Indian EPC Firm (Undisclosed)

We pulled an EPC firm's projects, documents, approvals and financials out of scattered spreadsheets, PDFs and BOQs into one central system, so every project's stage, paperwork and money is visible in one place.

EPC | Project Management | Document Control | Approval Workflows | Project Financials

AT A GLANCE

THE CLIENT

One of India's leading engineering, procurement and construction firms

THEIR WORK

Large EPC projects running in parallel, each with its own documents, approvals and budget

WHO USES IT

Leadership, project managers, engineering, procurement and finance teams

STATUS

Central system for projects, documents, approvals, stages and financials, delivered and deployed

CLIENT PROBLEM

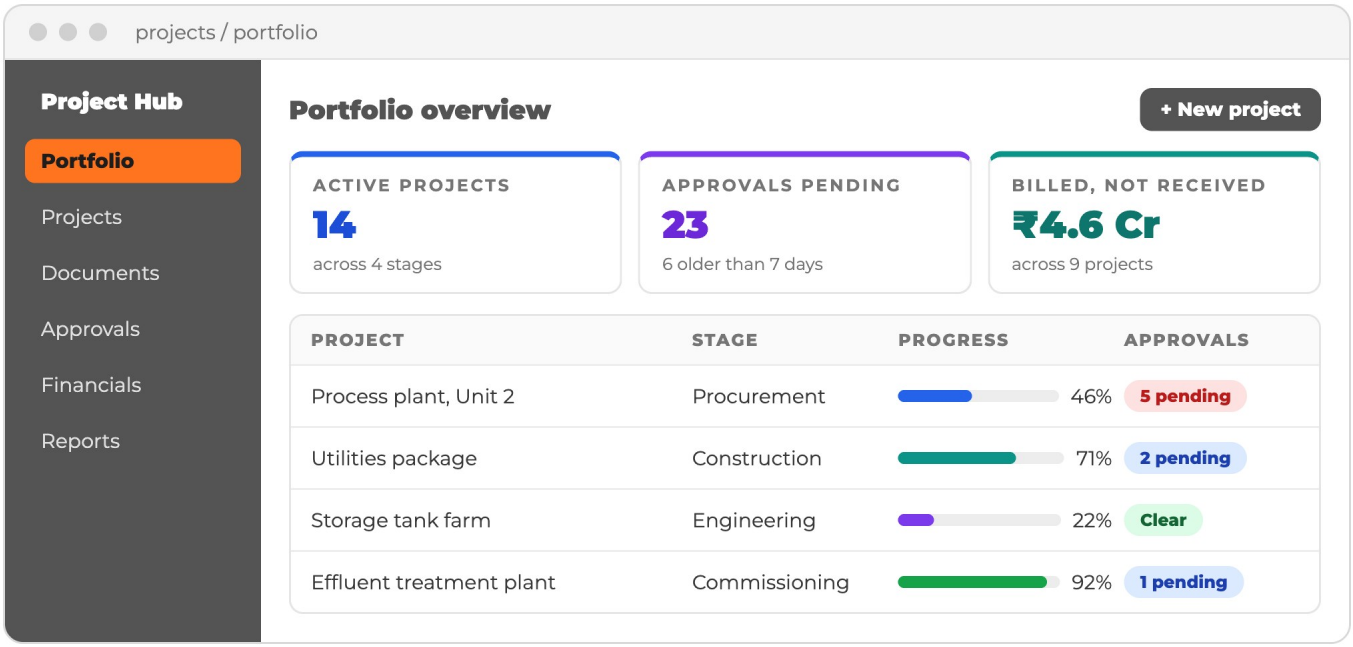
Every project produced a pile of paperwork: BOQs, agreements, drawings, invoices and approvals. All of it lived in different places, from Excel sheets and PDFs to email threads and shared folders. Finding the latest version of a document, checking who approved what, or seeing where a project stood meant asking people and searching by hand.

1. Documents spread across Excel, PDFs, BOQs and agreements, with no single latest version
2. Approvals given over email and paper, with no clear trail
3. Budgets, billing and costs tracked in separate sheets per project
4. Project stage known only by calling the project manager

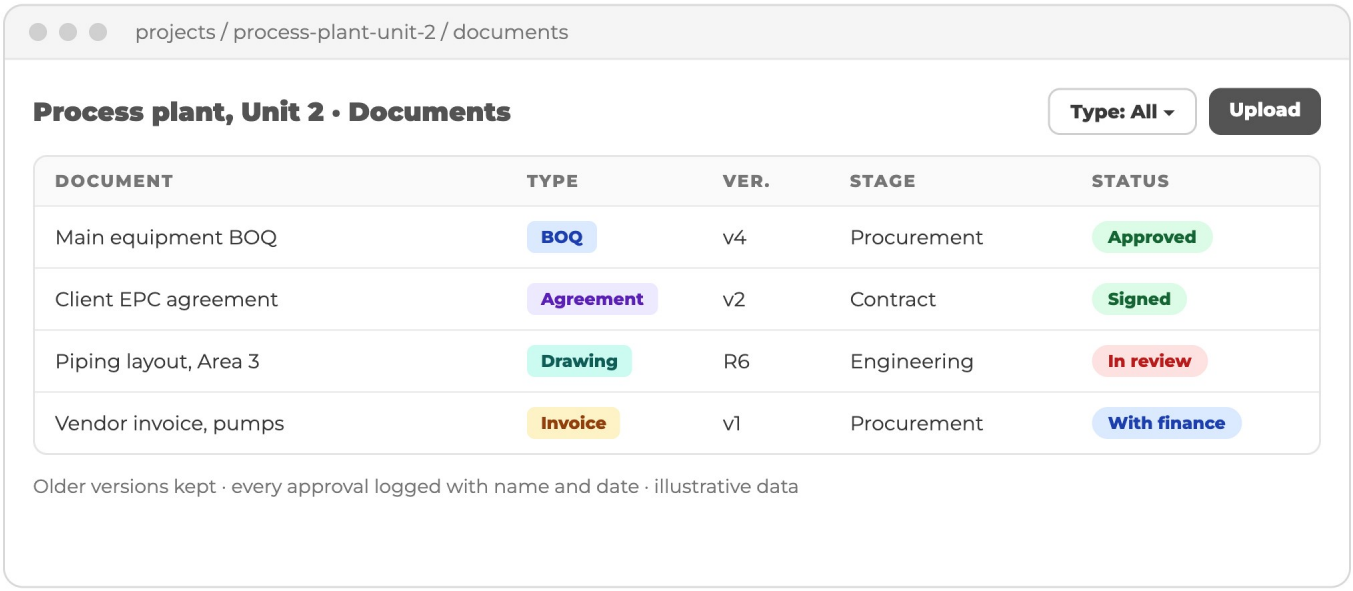
OUR SOLUTION

One **central project record** for every EPC job. Documents, BOQs and agreements are filed against the project and its stage, with versions kept. Approvals move through set **workflows** with a full trail. Each project shows its **stage**, from engineering and procurement through construction and handover, next to its **financials**: contract value, billed, received and cost to date.

The portfolio view: every project's stage, money and pending approvals on one screen



The document register: one latest version, linked to its stage and approval



ARCHITECTURE



HOW IT WORKS

01 **Central project record**
Each project gets one home for its scope, team, client, documents, approvals and money, replacing a folder of separate files.

02 **Document control**
BOQs, agreements, drawings and invoices are filed against the project and stage, with older versions kept and the latest always clear.

03 **Approval workflows**
Documents, costs and changes go to the right approver in order, and every decision is logged with name and date.

04 **Stage tracking**
Projects move through engineering, procurement, construction, commissioning and handover, so status no longer depends on a phone call.

05 **Project financials**
Contract and BOQ value, billing, receipts and costs sit beside each project, so margins are visible while there is still time to act.

WHY IT MATTERS

One source of truth
No more hunting through sheets and folders for the latest file

Accountable approvals
Every sign-off traceable to a person and a date

Money in view
Billing, receipts and costs tracked per project

Status without calls
Leadership sees each project's stage directly

WHAT'S BUILT

1
central record per project

5
project stages, engineering to handover

Every
document versioned and linked to its stage

Every
approval logged with name and date

STATUS Completed · centralised project management system deployed for the client

02

ROAD & HIGHWAY CONSULTANCY

Project, Payment & Tender Control for a Highway Consultancy

Client: Highway & Infrastructure Engineering Consultancy, Gujarat (Undisclosed)

> **We gave a highway consultancy one screen for every project, milestone, payment, expense and tender, so the directors stop finding out about a missed payment after it is already late.**

Engineering Consultancy | Milestone Payments | Expense Approvals | Tender Tracking | Mobile Field Uploads

AT A GLANCE

THE CLIENT

Multidisciplinary highway and infrastructure consultancy working for central and state highway authorities and private contractors

THEIR WORK

Feasibility studies, DPRs, supervision, proof checking, surveys and road safety audits, many at once

WHO USES IT

Directors, project managers, engineers on site, accounts, tender team and admin

STATUS

Working demo approved by the client; production build in delivery

CLIENT PROBLEM

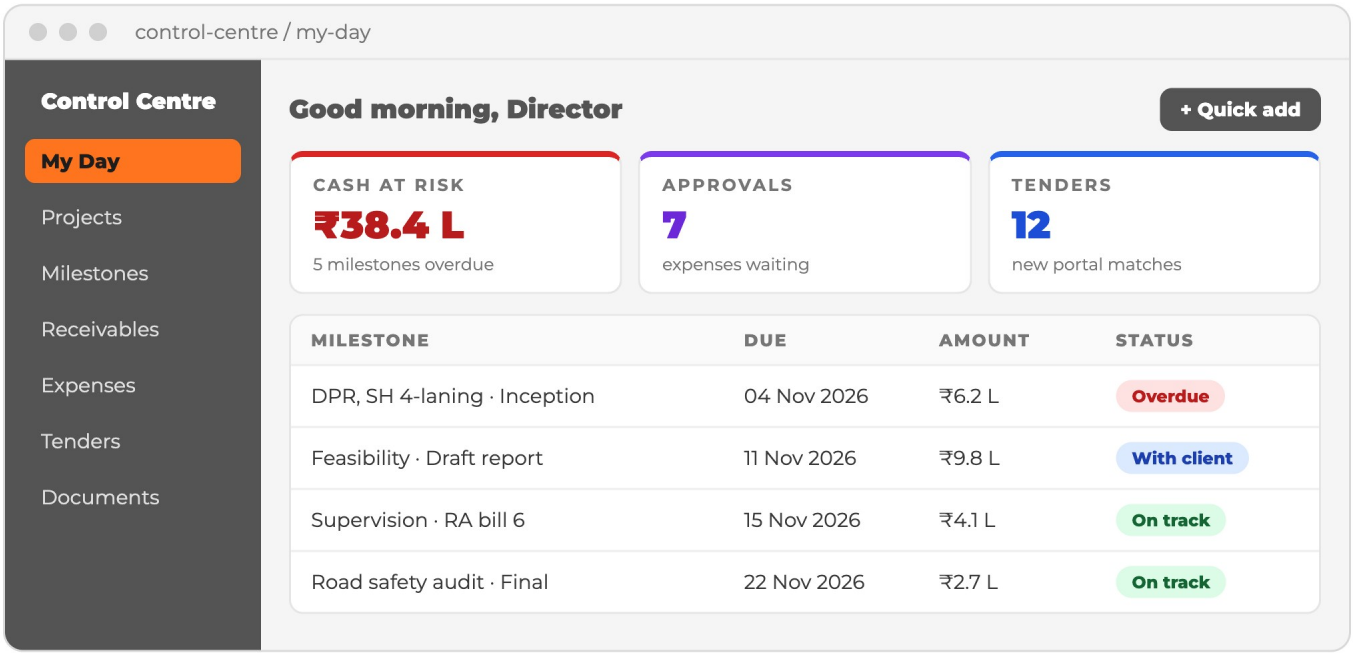
Every job pays against milestones, and every payment arrives with TDS, GST and retention deducted. With many projects running at once, the firm tracked dates, payments, expenses and tenders in spreadsheets and phone calls. Payments slipped without anyone noticing in time, and the directors could not see which projects actually made money.

1. Milestone due dates across simultaneous projects lived in spreadsheets
2. Deductions made it hard to know what had really been received
3. Expenses, tenders and site documents were scattered across WhatsApp, email and pen drives
4. No per-project view of cost, time or profit

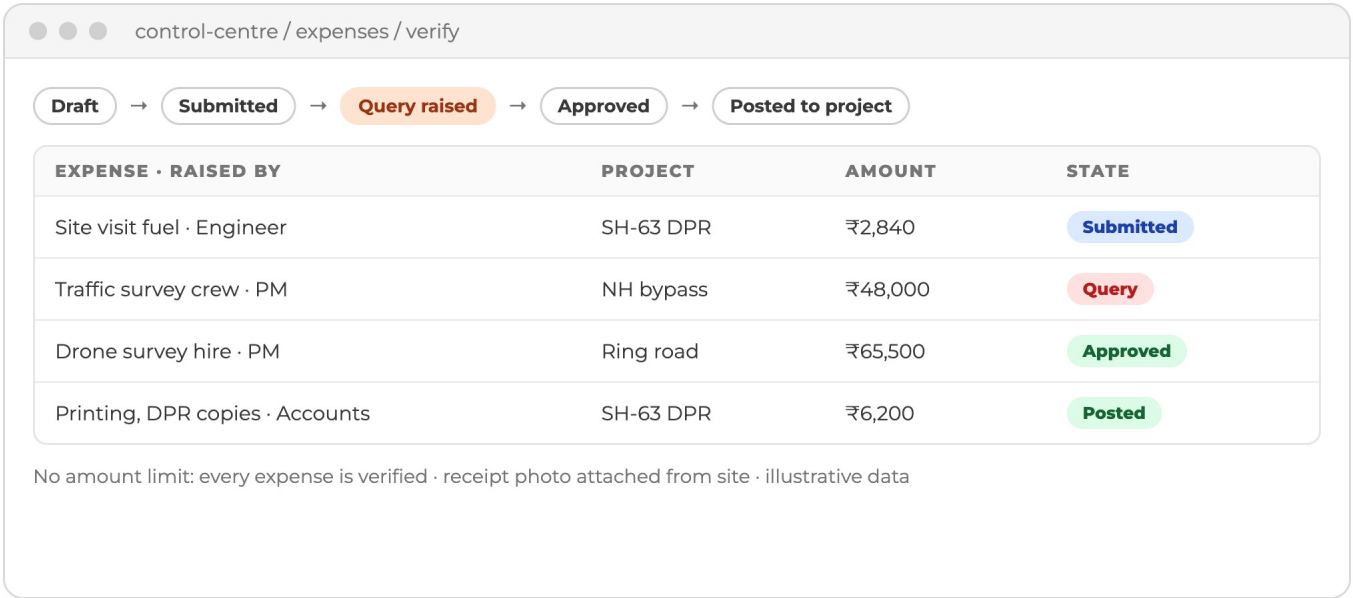
OUR SOLUTION

One **control centre** with its own home screen for each role: MD, project manager, engineer, accountant and admin. It tracks every milestone and receivable with deductions, lets **anyone raise an expense** for the MD or PM to verify, and watches **central and all state government tender portals**. Engineers upload receipts and submissions from site, mapped to the project and stage, and every project keeps one document store and a full history from pitch to handover.

The director's home screen: cash at risk, approvals and milestones due



Expense verification: anyone raises, every expense is checked



ARCHITECTURE



HOW IT WORKS

01 **Milestones & receivables**
Every milestone carries its due date, invoice and payment, with TDS, GST and retention tracked, so the firm sees what is really owed.

02 **Expense verification**
Any role can raise an expense from phone or desk; the MD or PM verifies every one, whatever the amount, before it posts to the project.

03 **Portal Watch**
Central and all state government tender portals are tracked and matching work is sent to the tender team, stage by stage.

04 **Field uploads & documents**
Engineers upload submission receipts and documents from site, filed automatically under the right project and stage.

05 **Project history**
Each project keeps one record from pitch to closure and handover.

WHY IT MATTERS

Cash before it slips
Overdue milestones surface before they turn into bad debt

No unchecked spend
Every rupee is verified and mapped to a project

No missed tenders
Matching work is found without manual portal checks

Made for site teams
Installs on a phone, with plain-language screens

WHAT'S BUILT

5
roles, each with its own home screen

28
team logins, with spare seats

All
central and state tender portals

1
document store and history per project

STATUS Working demo approved by the client · production build in delivery

EPC BUSINESS DEVELOPMENT

03 Lead Intelligence Pipeline for an EPC Engineering Firm

Client: Process-Industry EPC Engineering Firm, Gujarat (Undisclosed)

> **We built a system that spots plant and capex projects while they are still being planned, scores each one, and hands the BD team a ranked list, so they reach the owner before the tender is out.**

EPC | Capex Signals | Lead Scoring | Data Pipeline | CRM Delivery

AT A GLANCE

THE CLIENT
EPC engineering firm serving process industries such as chemicals and pharmaceuticals

THE TEAM
Business development team chasing long, high-value project cycles

OUR SCOPE
A lead intelligence pipeline, end to end: data architecture, scoring and CRM delivery

STATUS
Completed and deployed for the client

CLIENT PROBLEM

EPC work is won long before a tender appears. By the time a project shows up on a tender portal, competitors already know the owner, and the job turns into a price fight. The BD team found leads through contacts, events and public portals, with no early warning of who was planning to build.

1. Projects surfaced only once tendered, when price is all that is left to compete on
2. No early warning from the public signals that a plant is being planned
3. No way to rank which leads deserved months of follow-up
4. No record of why a lead was chased or dropped

OUR SOLUTION

A **six-layer pipeline**: source, ingestion, processing, enrichment, intelligence and delivery. Public capex signals are collected in tiers by how early they appear, merged into one record per project, and scored on **five dimensions**. Every score can be traced back to its evidence. Ranked leads land in the CRM, and what the BD team decides about each one feeds back to sharpen the scoring.

The BD team's weekly feed: projects ranked before they reach a tender

lead-intelligence / ranked-feed

This week's ranked leads

Sector: Chemicals

NEW SIGNALS	PROJECTS	HOT LEADS
146	38	9
deduplicated	signals merged	sent to BD

PROJECT	EARLIEST SIGNAL	SCORE	STAGE
Specialty chemicals plant expansion	Clearance filed	86	Hot
API intermediates new unit	Board approval	79	Hot
Solvent recovery revamp	Hiring for project	64	Warm
Tank farm addition	Tender notice	41	Watch

Every score shows its reasons and the evidence behind it

lead-intelligence / project / why-this-score

Specialty chemicals plant expansion

4 signals · first seen 9 weeks ago

86

Fit to our work	92
Timing	88
Project size	81
Signal strength	84
Reachability	76

EVIDENCE TRAIL

1 · Environmental clearance application filed

2 · Board approves capacity expansion

3 · Project engineering roles advertised

4 · Land parcel acquired next to existing site

Push to CRM | Not relevant

Illustrative data · project names generalised

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HOW IT WORKS

01 **Tiered source strategy**
Sources are ranked by how early their signals appear, from planning-stage filings down to tender notices, so the earliest ones count most.

02 **Signal, project, lead**
Raw signals, the projects they describe and the leads sent to BD are kept as separate records, so every lead can be audited back to its source.

03 **Composite scoring**
Each project gets one score built from five dimensions, with the reasons shown next to it.

04 **Delivery into the CRM**
Ranked leads arrive in the CRM as the BD team's system of record, ready to assign and follow up.

05 **Feedback loop**
What BD decides about each lead flows back into the scoring, so it gets sharper with use.

WHY IT MATTERS

Earlier than tenders
Reach the owner while the project is still being planned

Effort where it pays
BD hours go to the leads most likely to close

Explainable scores
No black box: every score shows its evidence

Owned by the client
The firm keeps its data and full lead history

WHAT'S BUILT

6
pipeline layers, source to delivery

5
scoring dimensions per project

3
record types kept separate for audit

1
feedback loop from BD back to scoring

STATUS Completed · lead intelligence pipeline deployed for the client

04

WELLNESS PRACTITIONERS

Practitioner & Lab-Report Platform for Wellness Clinics

Client: Functional-Medicine Practitioner Network, India (Undisclosed)

> **We are bringing a wellness network's three separate portals into one, where a lab report goes in and comes out as two reports: a plain-language one for the patient and a clinical one for the doctor, released only after the doctor signs off.**

Healthcare | Lab Report AI | Practitioner EMR | Doctor Approval | DPDP-Ready

AT A GLANCE

THE CLIENT
A network of functional-medicine and wellness practitioners across India

WHO USES IT
Doctors, naturopaths, nutritionists, health coaches and their patients

OUR SCOPE
One platform for clinic, store and courses, built around an AI lab-report engine

STATUS
Full product and technical specification complete; build in progress

CLIENT PROBLEM

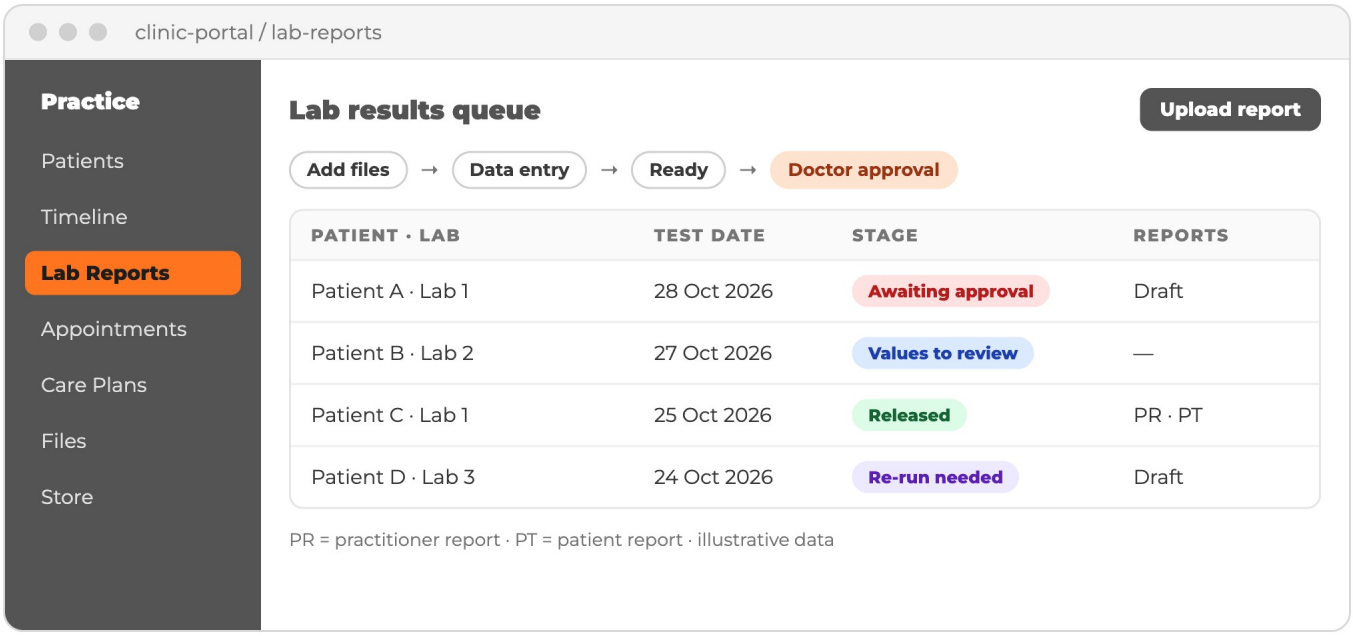
Practitioners juggled three separate products: a clinical record, a supplement store and a course platform. The lab-report reader at the centre of their work made mistakes that are not acceptable in healthcare, so every report needed checking by hand before a patient could see it.

1. Three products, three logins and no single patient record
2. Lab values compared against ranges in the wrong units
3. Number formats that changed from one visit to the next
4. AI summaries that contradicted each other across sections

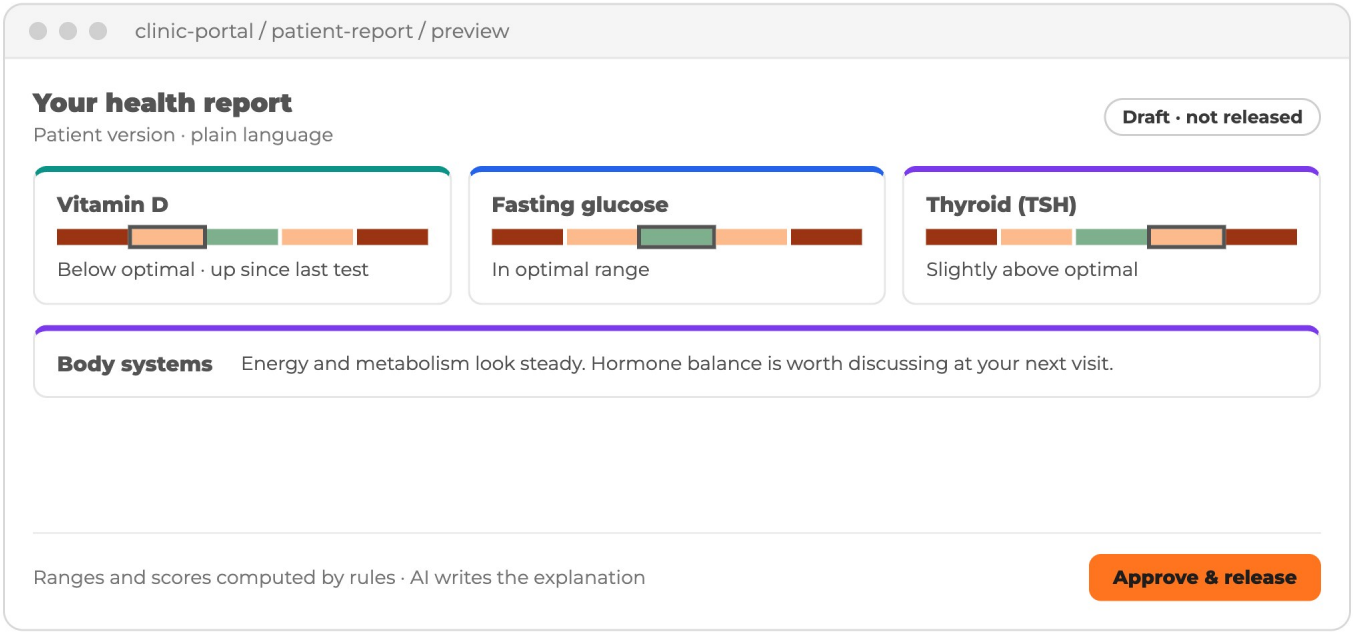
OUR SOLUTION

One platform for patients, a clinical timeline, appointments, care plans, files, the store and courses. At its core is a **lab-report engine** with a strict split: **rules handle units, ranges and scoring**, and AI only reads the report and writes explanations from results already worked out. Each report is produced twice, for the patient and the practitioner, and stays a draft until a practitioner approves it.

The clinic's lab-results queue: every report tracked from upload to approval



The patient version: plain language, released only after the doctor approves



ARCHITECTURE



HOW IT WORKS

01 **Lab-report engine**
AI reads the report; fixed rules convert units, pick the right range and score each marker, so numbers are never left to guesswork.

02 **Two reports from one upload**
A plain-language report for the patient and a detailed clinical one for the practitioner, both in the clinic's branding.

03 **Clinical timeline**
Facts from reports, intake forms and recorded consultations build one life timeline per patient, each reviewed by a practitioner.

04 **Appointments & care plans**
Calendar, online consultations with recording, and care plans shared with the patient through their portal.

05 **Store & courses**
The supplement store and learning platform move into the same login and patient record.

WHY IT MATTERS

Numbers by rules
Units, ranges and scores are calculated, never guessed

Doctor stays in charge
Nothing reaches a patient without approval

One login, one record
Clinic, store and courses in a single platform

Privacy by design
Built to India's DPDP Act requirements

WHAT'S BUILT

3 → 1
clinical record, store and courses merged

2
reports from every lab upload

4
practitioner roles supported

100%
of reports approved before release

STATUS Full product and technical specification complete · build in progress

GET IN TOUCH

If you're an operations-heavy business looking to run on one system, built around how your team works, reach out.

We start with a short look at how your team works today, then build the system around it: one screen for your projects, payments, leads and documents.

TALK TO OUR FOUNDER

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